



## *Mike Stone*

### *Executive Advisor, London*

Mike has over 30 years experience in capital markets and investment banking. He started his career in Midland Montagu Investment Bank where he was involved in derivatives and financial solutions for institutional clients. Following the acquisition of Midland by HSBC, he was made Global Head of Futures and Options and was a board member of both the London and French Futures' Exchanges. In 1996, Mike was appointed Head of European Fixed Income Distribution at HSBC, a role he held for over six years. During his time, HSBC became a significant origination and distribution force in structured credit and asset backed issues as well as more vanilla bonds and loans.

Having developed a deep understanding of the different investor segments and their respective investment parameters, Mike was hired in 2003 as Head of Markets Europe by National Australia Bank, with a mandate to build its European investment banking business. He developed a full suite of businesses that included securitisation, leveraged loans, structured property, asset finance, project finance and structured finance. He was subsequently elevated to CEO, Institutional Markets & Services UK, where he had full risk oversight for the UK operation and was personally involved in a number of high profile transactions.

In 2006, Mike assumed the new role of Head of Structuring & Investments in nabCapital, the investment banking and capital markets division of National Australia Bank, and moved to Australia where he established a new business group responsible for the restructuring of the A\$100bn wholesale banking balance sheet and the subsequent repackaging of bonds and loans for distribution to institutional and private bank investors. Mike was a member of both the nabCapital and Clydesdale Executive Committees as well as the Clydesdale Asset and Liability Committee.

Bringing a wealth of cross-sectoral expertise and extensive senior level relationships, Mike subsequently joined European Risk Capital, where he has primary responsibility for Financial Institutions, including origination strategy and distribution management.

Mike has also been assisting the Save the Children Alliance in its strategy for partnering with corporate donors. He holds BA, MA and M Phil degrees. He is married with two children and lives in London.