



Philippe Vienot

Senior Advisor, London

Philippe has over a decade of experience in corporate finance and asset backed funding, with primary emphasis on commercial real estate investments, structured debt underwriting, and M&A advisory.

Philippe started his finance career in the mid 90s, in the Corporate Finance Department of Gaz de France, based in Berlin. He subsequently joined the London and Paris offices of the European M&A Group of Credit Suisse First Boston where, over a period of five years, he became involved in a variety of public and private transactions in sectors ranging from oil & gas and utilities to luxury goods and media.

In 2003, Philippe joined the Asset Finance Group at Nomura, where he structured and executed numerous real estate financings and asset-backed investments, as diverse as the acquisition of Earl's Court & Olympia exhibition centres to pub estate operations and caravan parks.

Philippe subsequently joined the London office of Bear Stearns, where he co-founded the Real Estate Principal Investments Group in 2005. In this role, he arranged and led a large number of debt and equity transactions, ranging from large office portfolios and retail developments to mixed hotel and residential project-based financings throughout Europe, with particular focus on Germany, France, Benelux and Scandinavia. Philippe was subsequently elevated to Senior Managing Director and Head of Real Estate Principal Investments, continuing his career with JP Morgan after its merger with Bear Stearns.

A structured finance expert in distressed real estate investments and capital restructurings, Philippe is responsible for European Risk Capital's structured fundraising relative to commercial property transactions, including asset management, debt and structured equity sourcing, and distressed acquisitions and sales in the UK and throughout Continental Europe.

Philippe holds a Masters degree from ESCP Europe in Paris.